

# MOSA PRODUCER FEE SCHEDULE

The cost of certification includes base certification fees, inspection fees and user fees.

## Base Certification Fees *due with application*

First year crop certification	\$200
First year crop and livestock certification	\$250
Updating crop certification <i>received by May 1</i>	\$150
Updating crop and livestock certification <i>received by May 1</i>	\$200
Add for contract feed mill certification	\$50
Add for contract meat processor certification <i>3 year limit</i>	\$100
Add for on-farm processor/handler certification:	
Annual gross sales of organic products up to \$20,000	\$100
Annual gross sales of organic products \$20,000 - \$99,999	\$200
Annual gross sales of organic products \$100,000 or more	\$400

## Early Credits and Late Fees for Updating Associates

Updated forms and fees received by March 15	\$25 credit
Updated forms and fees received after May 1 <i>due with application</i>	\$100/month

## Inspection Fees *due with application*

Inspection fee deposit	\$200
Additional deposit for contract feed mill inspection	\$50
Additional deposit for on-farm processor/handler inspection	\$125
Additional deposit for contract meat processor inspection	\$150
Inspection fee balance <i>includes inspector's actual charges for service, mileage and lodging and will be billed following the inspection, minus the inspection fee deposit</i>	Varies with actual charges

**User Fees** *Organic sales are reported quarterly and user fees due quarterly unless other arrangements are made. A minimum user fee amount of \$200/year is required. Any balance due will be billed at the beginning of the following year.*

### Producer User Fee (Cap = \$7,500 annually)

For annual gross organic sales \$0-200,000	.75%
For additional annual gross sales over \$200,000	.1%

### On-Farm Processor/Handler User Fee (Cap = \$75,000 annually)

For annual net sales* \$0-2.2 million	.5%
For additional annual net sales over \$2.2 million	.1%

\*Net sales are gross organic sales or fees for organic handling, less the cost of certified organic ingredients.

## Additional Services and Fees billed at \$60/hour, minimums and deposits apply

Additional verification: USDA Grassfed, EU, US Export Arrangements with Japan or Taiwan, Canadian Equivalence or other <i>\$75 minimum</i>
Transitional Verification <i>\$150 deposit required due with application</i>
Adding products or services to certificate outside of the annual review process <i>\$60 minimum</i>
Extending certification during transfer to another agency or to accommodate sales of inventory <i>\$60 minimum</i>
Reinstatement <i>\$100 minimum</i>
Mediation costs in addition to Mediator's fees <i>\$300 deposit required with request</i>
Additional administrative or certification services

**Refunds** If an application is withdrawn or certification surrendered prior to initial review and inspection assignment MOSA will refund cert fees and inspection deposit minus a \$60 administrative fee. If an application is withdrawn or certification surrendered after initial review but before inspection, the inspection deposit will be refunded. No refunds will be made for withdrawals or surrender of certification after inspection.

# MOSA PROCESSOR/HANDLER FEE SCHEDULE

The cost of certification includes base certification fees, inspection fees and user fees.

## Base Certification Fees *due with application*

First year processor/handler, distributor, retail or restaurant certification	<b>\$450 per location</b>
Update processor/handler, distributor, retail or restaurant certification	<b>\$400 per location</b>
Private label arrangements	<b>Billed at \$60/hour minimum \$200/arrangement</b>

## Late Fees *due with application*

Update application received after due date	<b>\$100/month</b>
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## Inspection Fee Deposit *due with application*

Inspection fee deposit	<b>\$300 per location</b>
Inspection fee balance <i>includes inspector's actual charges for service, mileage and lodging and will be billed following the inspection, minus the Inspection Fee Deposit</i>	<b>Varies with actual charges</b>

**User Fees** *Organic sales are reported quarterly and user fees due quarterly unless other arrangements are made. A minimum user fee amount of \$200/year is required. Any balance due will be billed at the beginning of the following year.*

## Processor/Handler User Fee (cap=\$75,000 annually)

For annual net sales* \$0–2.2 million	<b>.5%</b>
For additional net sales over \$2.2 million	<b>.1%</b>

## Distributor User Fee for those who *take title of product* (cap=\$75,000 annually)

For annual net sales* \$0–2 million	<b>.1%</b>
For additional net sales* \$2 million-50 million	<b>.05%</b>
For additional net sales* \$50 million-100 million	<b>.025%</b>
For additional net sales* \$100 million and over	<b>.0025%</b>

## Distributor User Fee for those who *do not take title of product* (cap=\$75,000 annually)

For gross organic sales resulting in commissions totaling up to \$2 million	<b>.1%</b>
For additional commissions of \$2 million-50 million	<b>.05%</b>
For additional commissions of \$50 million-100 million	<b>.025%</b>
For additional commissions over \$100 million	<b>.0025%</b>

\*Net sales are gross organic sales or organic handling charges less the cost of certified organic ingredients.

## Retailer/Restaurant (Flat User Fee)

Certified departments totaling less than 7,500 square feet	<b>\$750</b>
Certified departments of 7,500 sq. ft. to 18,000 sq. ft.	<b>\$1500</b>
Certified departments greater than 18,000 sq. ft.	<b>\$2500</b>

## Additional Services and Fees billed at \$60/hour, minimums apply

Additional verification: EU, US Export Arrangements with Japan or Taiwan, Canadian Equivalence or other	<b>\$75 minimum</b>
Adding products or services to certificate outside of the annual review process	<b>\$60 minimum</b>
Extending certification during transfer to another agency or to accommodate sales of inventory	<b>\$60 minimum</b>
Reinstatement	<b>\$100 minimum</b>
Mediation costs in addition to Mediator's fees	<b>\$300 deposit required with request</b>
Additional administrative or certification services	

**Refunds** If an application is withdrawn or certification surrendered prior to initial review and inspection assignment MOSA will refund cert fees and inspection deposit minus a \$60 administrative fee. If an application is withdrawn or certification surrendered after initial review but before inspection, the inspection deposit will be refunded. No refunds will be made for withdrawals or surrender of certification after inspection.