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MOSA PRODUCER FEE SCHEDULE

The following fee schedule enables operators to estimate the initial cost of certification as well as the cost for annually updating certification. Costs include Base Certification Fees, Inspection Fees and User Fees. All certification/service fees are due at the time of application or request unless otherwise noted. For details on MOSA's refund policy, see Section IV, Part G. of the MOSA Program Manual. Contact the MOSA office if any clarification is needed.

Base Certification Fees

Application packet	\$50
First year crop certification	\$200
First year crop and livestock certification	\$250
Updating crop certification	\$150
Updating crop and livestock certification	\$200

Add-on Fees

On-farm egg handling certification (for producers engaged in washing, grading and/or sorting of unbroken eggs if on-farm processor/handler fees do not apply)	\$50
Contract feed mill certification (for livestock producers needing feed processing services from a mill that is not independently certified)	\$50
Contract meat processor certification (for livestock producers needing meat processing services from a meat processor that is not independently certified)*	\$100

*This is a special annual add-on fee that is limited to the first 3 years of certification for the contract meat processing. After this term, the regular processor certification fee applies.

On-Farm Processor/Handler Certification Fee

Annual gross sales of organic products up to \$20,000	\$100
Annual gross sales of organic products \$20,000-\$99,999	\$200
Annual gross sales of organic products \$100,000 or more	\$400

Inspection Fee Deposits

A deposit for inspection costs is paid at the time of application. The final cost of an inspection is based on the inspector's fee for service, mileage, and lodging. Any balance due will be billed following inspection, and any credit will be either credited to your account or refunded to you upon request.

Inspection fee deposit	\$200
Contract feed mill inspection fee deposit	\$50
On-farm processor/handler inspection fee deposit	\$125
Contract meat processor inspection fee deposit	\$150

Continued

User Fees

User fees are figured as a percentage of annual (calendar year) organic sales. The maximum producer annual user fee (cap) is \$7,500. User fees on Transaction Certificates are due within 30 days. User fees on other sales are due within 30 days of quarterly billing statements. Nominal statement fees are assessed to accounts with overdue amounts or sales reports.

Producer User Fee (Cap = \$7,500)

For annual gross organic sales \$0-\$200,000	.75%
For additional annual gross sales over \$200,000	.1%

On-Farm Processor/Handler User Fee (Cap = \$75,000)

For annual net sales* \$0-\$2.2 million	.5%
For additional annual net sales over \$2.2 million	.1%

*Net sales are gross organic sales less cost of certified organic ingredients.

Miscellaneous Services, Fees and Credits

Certification Packet Update (for operations who have not returned forms within 12 months of packet purchase, and need updated forms)*	\$20
Additional verification of compliance with EU (2092/91) requirements†	\$75
Additional verification of compliance with JAS Equivalency requirements†	\$50
Transitional Verification Services (for operators who are enrolled in EQIP or other similar program)♦	\$100
Adding new products or services to certificate (additional inspection fees may apply)**	Administrative Fees, \$50 minimum
Extending MOSA certification during transfer to another certification agency or to accommodate sales of inventory	\$50
Reinstatement fee	\$100
Provision of public documents or other permitted information	Administrative Fees
Mediation***	Administrative Fees and costs of mediation, \$300 deposit
Administrative Fees (for in-person assistance and other services as noted)	\$60/hour plus materials and postage
Copies	\$.10/side

*If your packet is more than 15 months old, a new application packet must be purchased for the full price (\$50).

**Deposit is due at time of application; balance of Administrative Fee is due within 30 days of date posted on the account and prior to issuance of certificate.

***Deposit due at time of mediation request. Any additional cost will be billed with payment due within 30 days of bill posted to the account.

† Flat rate Additional Verification fees only apply to verifying compliance for the purpose of providing organic certification to specific standards as noted. Additional review or documentation related to exporting products or providing other additional verification is subject to Administrative Fees.

♦ Flat rate fee of \$100 applies if operator only goes through the Initial Review process. Regular certification fees will apply for those requesting inspection services or full certification review procedures.

Early Credits and Late Fees for Updating Associates

"Early Bird Discount": Updated forms and fees are postmarked by March 15	\$25 credit
Late Fee: Updated forms and fees are postmarked after May 1	\$100 late fee and \$100/month following

Please note that submission of updated application materials by MOSA's May 1st deadline is required for you to remain in compliance with the National Organic Standards. New applicants may apply throughout the year, but must be available for inspection at a time when land, facilities, and activities that demonstrate compliance with the National Organic Program can be verified. Producer update deadlines also apply to On-Farm Processor/Handlers, Contract Feed Mills and Contract Meat Processing.